

## PRICE LIST 2018

Pricelist in Euro (€) - Rates per week	Built year	Until 28.04. From 13.10.	28.04.-19.05. 29.09.-13.10.	19.05.-02.06.	02.06.-23.06.	23.06.-14.07. 18.08.-01.09.	14.07.-18.08.	01.09.-15.09.	15.09.-29.09.
<b>ELAN 50 IMPRESSION</b> 5+1 cabins, 10+2 berths, 2 heads	2015	<b>2,350</b>	<b>2,595</b>	<b>3,220</b>	<b>4,030</b>	<b>5,130</b>	<b>5,570</b>	<b>4,480</b>	<b>3,580</b>
<b>BENETEAU OCEANIS 50</b> • 2 yachts 5+1 cabins, 10+2 berths, 3+1 heads	2011	<b>2,160</b>	<b>2,385</b>	<b>2,960</b>	<b>3,710</b>	<b>4,720</b>	<b>5,120</b>	<b>4,120</b>	<b>3,290</b>
<b>BAVARIA 46 CRUISER</b> 4 cabins, 8+2 berths, 3 heads	2016	<b>1,880</b>	<b>2,230</b>	<b>2,900</b>	<b>3,320</b>	<b>4,190</b>	<b>4,450</b>	<b>3,690</b>	<b>3,220</b>
<b>BAVARIA 45 CRUISER</b> • 2 yachts 4 cabins, 8+2 berths, 3 heads	2011	<b>1,510</b>	<b>1,780</b>	<b>2,450</b>	<b>2,810</b>	<b>3,545</b>	<b>3,765</b>	<b>3,120</b>	<b>2,720</b>
<b>ELAN 45 IMPRESSION</b> 4 cabins, 8+2 berths, 2 heads	2015	<b>1,575</b>	<b>1,835</b>	<b>2,725</b>	<b>2,990</b>	<b>4,010</b>	<b>4,230</b>	<b>3,320</b>	<b>3,030</b>
<b>BENETEAU OCEANIS 43</b> 4 cabins, 8+2 berths, 2 heads	2010	<b>1,315</b>	<b>1,445</b>	<b>2,130</b>	<b>2,300</b>	<b>3,250</b>	<b>3,600</b>	<b>2,555</b>	<b>2,365</b>
<b>BAVARIA 42 CRUISER</b> 3 cabins, 6+2 berths, 2 heads	2008	<b>1,100</b>	<b>1,275</b>	<b>1,785</b>	<b>1,950</b>	<b>2,520</b>	<b>2,775</b>	<b>2,170</b>	<b>1,985</b>
<b>BAVARIA 37 CRUISER</b> 3 cabins, 6+1 berths, 1 head	2016	<b>1,225</b>	<b>1,395</b>	<b>1,930</b>	<b>2,110</b>	<b>2,640</b>	<b>2,930</b>	<b>2,340</b>	<b>2,145</b>

**SECURITY DEPOSIT:** 2,500 € for Elan 50 and Oceanis 50; 2,000 € for Bavaria 46, 45 and Elan 45; 1,500 € for all other yachts - payable in cash or credit card (Visa, Mastercard, American Express), double deposit requested for regattas.

<b>MANDATORY EXTRAS:</b>	<b>Tourist tax: 1 €/pax/day • Charter pack (210 € for Bavaria 37, 235 € for all other yachts)</b>
<b>INCLUDED IN CHARTER PRICE:</b>	Accommodation onboard • VAT (13%) • Berths in base marina • Dinghy + Oars Equipment as specified in the inventory list of each yacht
<b>INCLUDED IN CHARTER PACK PRICE:</b>	Outboard engine • Final cleaning • Diver fee • Gas • Bed linen • Towels (2 per pax + 1 per toilet) • Wi-Fi Welcome pack • Start up kit: dish washing liquid, sponge, toilet paper, hand soap, paper towels
<b>NOT INCLUDED IN PRICE:</b>	Bank transfer fees • Fuel • Berths in other marinas • Food and drink • Third party services
<b>OPTIONAL EXTRAS:</b>	Skipper: 150 € per day + food Spinnaker/Gennaker: 140 € per week Transfer from Split airport to the base: 40 € one way for up to 8 pax Priority check in (at 13:00 hrs): 90 €, VIP pack: 139 € Hostess: 120 € per day + food Regatta fee: 20% on charter price
<b>DISCOUNTS:</b>	2 weeks, Boat show: 5% 3 weeks: 10% Maximum discount: 15% Repeated client of Smart Sail: 5% Early booking (till 31.01.18.): up to 20%
<b>THIRD PARTY SERVICES:</b>	Parking marina Baotic: 10 € per day
<b>PAYMENT:</b>	Boat charter: 50% by booking confirmation, 50% 4 weeks prior to charter start Mandatory/optional extras: by check-in or with the second installment for the charter Skipper&hostess: directly to the service provider
<b>CHECK IN:</b>	From 18:00 hrs
<b>CHECK OUT:</b>	Return to the base Friday until 18:00 hrs with the overnight until Saturday 9:00 hrs
<b>REQUIRED DOCUMENTS:</b>	According to Croatian Maritime law, the skipper must have a valid skipper's licence and VHF radio licence.

### IMPORTANT NOTICE:

- The general conditions of chartering vessels are the consistent part of this price list and are published on the web page [www.smartsail.hr](http://www.smartsail.hr).
- Smart Sail reserves the right to change the prices without the previous notice. Changed prices will apply only on the contracts signed after the price change date.
- Any price from the price list can be subject to the individual discounts approved by Smart Sail depending on the relevant circumstances at a given moment (e.g. last minute discount, loyalty discount, special offer...).
- Boats are chartered exclusively on Saturday - Saturday weekly basis but Smart Sail reserves the right to decide upon relevant circumstances (booking situation, low season period...) when to offer charters for a periods shorter than a week and out of Saturday-Saturday time frame.
- Complaints are either written in the book of complaints in our office or sent by e-mail at [booking@smartsail.hr](mailto:booking@smartsail.hr). Smart Sail will reply within 15 days.
- Prices are in EUR, per week and per boat. Kuna amount is calculated on the payment day according to the middle exchange rate of Croatian National Bank, HNB published on the following site: [www.hnb.hr/tecajn/htecajn.htm](http://www.hnb.hr/tecajn/htecajn.htm)